

PURCHASED  **VS.** **PROVIDED**



Purchased Firewall

\$1200-\$4000 - Hardware
\$900-\$2,400 - Software
\$750 - \$2300 - Annual Renewal
\$500 - Installation
\$1,320 - Annual Support



Provided Firewall

\$99-\$260- Hardware
\$0 - Software
\$0 - Annual Renewal
\$0- Installation
\$0 - Annual Support
\$0 - Maintenance

YEAR 1 - \$4,670 - \$10,520

YEAR 2 - \$2,070 - \$3,620

YEAR 3 - \$2,070 - \$3,620

YEAR 4 - \$2,370 - \$3,920

YEAR 5 - \$4,670 - \$10,520

OVER 5 YEARS - \$15,850 - \$32,200

YEAR 1 - \$1,188 - \$3,120

YEAR 2 - \$1,188 - \$3,120

YEAR 3 - \$1,188 - \$3,120

YEAR 4 - \$1,188 - \$3,120

YEAR 5 - \$1,188 - \$3,120

OVER 5 YEARS - \$5,940 - \$15,600

Key Benefits of Provided Equipment Service

Lower Upfront Costs: Using provided equipment eliminates the need for significant upfront capital investments in IT hardware. This allows businesses to allocate their financial resources more effectively, focusing on core operations or growth initiatives instead of expensive equipment purchases.

Maintenance and Support: Provided equipment typically comes with maintenance, support, and warranty services included. This means that businesses don't have to worry about the costs and complexities of repairs, upgrades, or technical support, as these are handled by the provider.

Scalability and Flexibility: Using provided equipment allows businesses to easily scale their IT resources up or down based on changing needs. This flexibility is especially beneficial in fast-growing or dynamic environments, where the ability to quickly adapt technology infrastructure without the burden of ownership can lead to greater agility and efficiency.